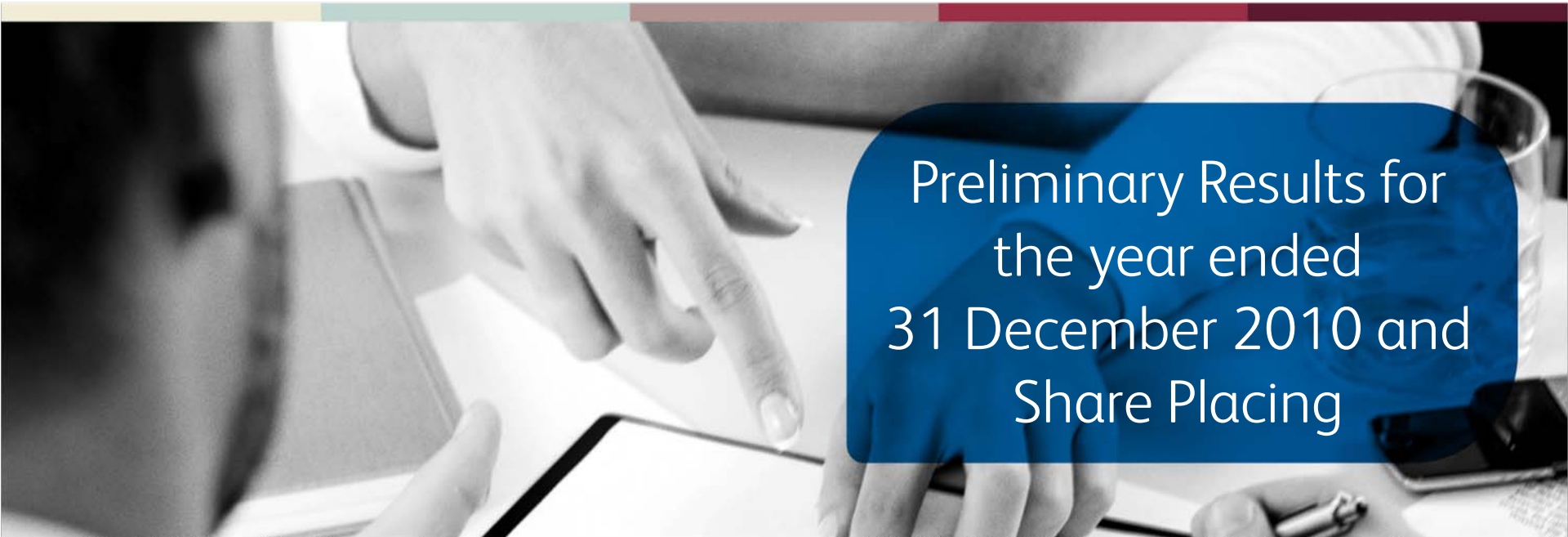




London
Capital
Group



Preliminary Results for
the year ended
31 December 2010 and
Share Placing

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- LCG's business has grown 7 times in revenue terms and 13 times in profit terms in the last five years
- Continued revenue growth despite low interest rate environment
- Key Performance Indicators remain strong: 19,700 UK FSB active clients; total client funds on deposit of £47.6m
- LCG 2nd largest provider of FSB in terms of market share and Capital Spreads is 3rd[^]
- Increased number of divisions and diversification:
 - 2005 - launched institutional FX business and first Financial Spread Betting (FSB) white label with E*TRADE
 - 2007 - launched FSB white labels with Paddy Power and TradeFair
 - 2008 - acquired ProSpreads
 - 2009 – launched Saxo Bank white label
 - 2010 - launched iPhone app, CFD business, MT4 and opened first overseas office in Australia

5 year revenue summary



5 year summary £'000:

	2005	2006	2007	2008	2009	2010
Revenue	4,861	8,651	18,373	28,878	27,645	34,491
EBITDA	1,659	4,034	9,138	12,603	8,107	8,491
Adjusted PBT	503	3,372	8,704	11,857	6,005	6,506
Net cash resources	942	2,620	10,319	11,068	10,025	13,948
Regulatory capital resources	1,093	4,038	7,109	10,041	9,140	11,414
Regulatory capital requirement				6,680	8,940	13,366

- In H1'09 LCG made commission rebating errors on customer statements of managed spot FX fund
- Correction led to a series of complaints to the Financial Ombudsman Service (FOS) aggravated by the managing director of the fund.
- LCG's board of directors reviewed the initial adjudication from FOS received on 18 October 2010, and concluded that the impact of the claims would not be material to the business.
- Revised assessment received on 11 February 2011 in respect of one complaint stated LCG should repay total losses plus interest (£0.1m)
- LCG believes its actions did not directly cause any loss to the clients and is challenging the assessment[^]
- Gross provision of £3.2m realised and a contingent liability of a further £3.2m disclosed
- Assessment based on an analysis of the losses incurred in the fund attributable to clients under protection of FOS, latest FOS adjudication and FOS's rules on compensation
- There remains significant uncertainty as to the eventual financial outcome

[^]The two assessments to date have been made by a FOS adjudicator and he has invited LCG to state whether it agrees with his revised assessment. In addition, LCG has the right to escalate the matter from the adjudicator to the Ombudsman

Implications for balance sheet and regulatory resources

- Regulatory resources defined as net tangible assets
- Recognition of £3.2m provision (gross), £2.3m net, results in a decrease in regulatory resources of this amount
- Effect is to reduce regulatory resources from £14.1m to £11.4m
- Contingent liability does not impact regulatory resources but does impact the regulatory requirement

	31 December 2010 before liability	Liability adjustment (tax affected)	31 December 2010 after liability
Goodwill and other intangibles	9,785		9,785
Software assets	2,960		2,960
Tangible fixed assets (PPE)	865		865
Non current assets total	13,610		13,610
Trade and other receivables	2,810	896	3,706
Cash (client cash)	47,635		47,635
Cash (company cash)	13,948		13,948
Current assets total	64,393		65,289
Trade and other payables	3,905		3,905
Client balances	47,635		47,635
Provisions	-	3,200	3,200
Liabilities total	51,540		54,740
Net assets total	26,463		24,159
Less: Goodwill and software	-12,745		-12,745
Regulatory resources total	13,718		11,414
Memo: Contingent Liability	-	3,200	3,200

Implications for capital adequacy

- Capital adequacy has two tiers
- Pillar 1:
 - Based on formulaic calculations
 - Credit risk and operational relatively constant
 - Market risk fluctuates dependent on residual risk the business takes
- Market risk can be reduced by increasing the amount the company hedges its residual exposure to clients
- Pillar 2 is set by the FSA and is specific to the firm

31 December
2010 before
liability

Pillar 1	
Credit risk (8% of credit risk items)	2,012
Operational risk (15% of average 3 yr gross profit)	3,250
Market risk (8-15% or notional market risk)	2,690
Pillar 1 risk	<u>7,952</u>

2010 Financial Results

2010 Highlights

- Total revenue up 25% to £34.50 million (2009: £27.60m)
- 22% increase in average UK FSB trades per day to 29,256 (2009: 23,975)
- Net revenue per active UK FSB client increased 38% to £1,279 (2009: £929) for the year
- Institutional Foreign Exchange revenue up 8% to £6.0 million (2009: £5.6 million)
- Adjusted Profit before tax (before exceptional impairment charge, share based payments and FOS provision) up 8% to £6.5 million (2009: £6.0m)
- This is stated after exceptional closure costs of £0.7m, CFD start up costs of £0.8m, and FSCS levy related to Key Data of £0.3m. Adjusted profit would be £8.3m before these items.

- Successful launch of Capital CFDs and InterTrader (PartyGaming) CFD platforms
- Launch of iPhone app for FSB
- Launch of LCG branded MT4 platform with experienced trading team
- Addition of 5 new FSB white labels
- Loss of Paddy Power, however three significant opportunities being pursued
- Launch of first ProSpreads and MT4 white labels
- Smooth transition of UK FSB onto single trading platform
- Successfully achieved regulation in Australia and launched satellite office.

Summary balance sheet and regulatory capital

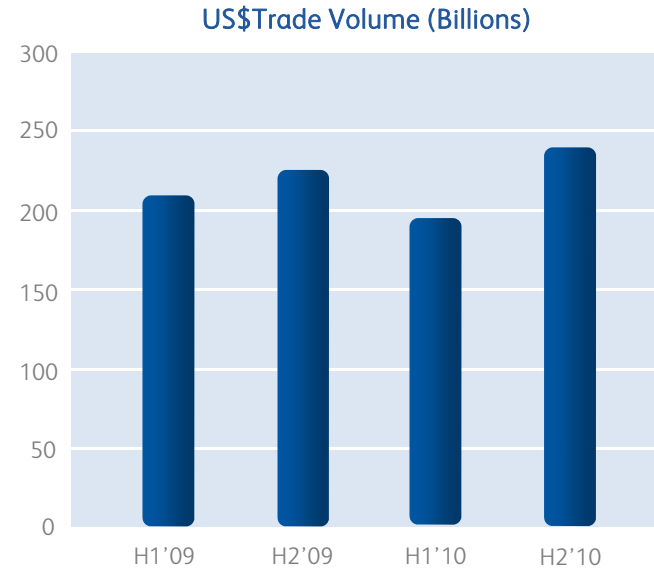


Balance Sheet	2010	2009
Goodwill and other intangibles	10,052	9,866
Software assets	2,962	5,890
Property plant and equipment	597	911
Cash	61,583	63,871
Debtors and prepayments	3,232	1,325
Trade and other creditors	6,632	3,650
Amounts due to customers	47,635	53,846
Net assets	24,159	24,367

Analysis of cash resources	2010	2009
UK FSB and CFD funds on deposit	25,244	30,178
Forex funds on deposit	16,481	19,130
Gibraltar FSB funds on deposit	5,910	4,539
Total client funds	47,635	53,847
Company net cash resources	13,948	10,024
Net assets	61,583	63,871

- LCG's Contracts for Difference (CFD) platform launched Q2'10 via Capital Spreads and InterTrader (PartyGaming) brands
- LCG Metatrader launched in June 2010
- CFD growth strategy will focus primarily on international opportunities through a combination of own brand and partnership model
- Regulatory approval achieved in Australia under ASIC
- Capital CFDs Australia went live October 2010

- LCG has relationships with all major FX liquidity providers
- LCG also has relationships with various algorithmic market makers
- Active client accounts up by 42 %
- Total number of active clients were 302 in 2010
- Global FX customer base
- LCG now offers FX access to three further ECN platforms.



Forex: KPIs	2010	2009	% change
Trade Volumes (\$'bn)	429	427	0.04%
Total Active Clients	302	212	42%
Number of Trades (000)	468	577	(19%)
Average Ticket (\$'000)	855	757	13%

Management believes LCG benefits from:

- Robust business model
- Strong cash generation
- High and increasing barriers to entry for new entrants
- Broadening product range
- New domestic and international markets opening up with the launch of LCG's CFD platforms
- Current year trading has started well